



San Francisco County – San Francisco Network Build for Secondary PoP Location

San Francisco County

SF-01-2025

March 28, 2025

DATE	DOCUMENT VERSION	REVISION DESCRIPTION	AUTHOR
02/14/2025	1.0	Created Document	Brian Sikes
02/18/2025	2.0	Delivered to Consortium Review	Brian Sikes
02/18/2025	2.1	Comments Addressed	Brian Sikes
02/26/2025	2.2	Added Network Charges	Brian Sikes
02/28/2025	2.3	Comments Addressed	Brian Sikes
03/21/2025	2.4	Received Estimate for Cisco Router	Brian Sikes
03/24/2025	2.5	Comments Addressed	Brian Sikes
03/28/2025	2.6	Input Costs in OAPD Template	Brian Sikes

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REQUESTED SERVICES

1. OVERVIEW

Pursuant to Section 8.7 of the CalSAWS Infrastructure Agreement between the CalSAWS Consortium and Gainwell Technologies LLC ("Gainwell") effective October 01, 2024, Consortium shall also have the right to order and purchase Work that is in connection with the CalSAWS System and which will be used by Consortium Members, by executing and delivering an order form that is agreed to in writing by Contractor and Consortium and executed by the applicable Consortium Member. In the event of a conflict or inconsistency between the terms and conditions of an order and this Agreement, the terms and conditions of this Agreement shall control to the extent of the conflict or inconsistency.

The San Francisco Human Services Agency (HSA) requires San Francisco County's Disaster Recovery site in Sacramento to host a redundant CalSAWS network infrastructure and connectivity for HSA users. CalSAWS is a mission-critical system, and a redundant network ensures continuity of operations and services in the event the primary site is down.

2. SCOPE OF WORK: REQUIREMENTS AND DESIGN

HSA requests installation of a circuit at the Disaster recovery (DR) location in HSA's Sacramento site. San Francisco requests the CalSAWS Infrastructure vendor to design, provide, and maintain, for the county, a full end-to-end CalSAWS network redundancy, including all necessary networking equipment as well as a WAN link, at their Disaster Recovery site located at:

NTT Global Data Centers Americas
Sacramento CA2 Data Center
1200 Striker Ave. Sacramento, CA 95834 United States
T: +1 916-286-300

3. ASSUMPTIONS

1. Financial Assumptions:

- a. The charges in Section 4 below, "Total Estimated Charges," are estimates and are subject to change. The estimates include taxes if appropriate.
- b. The Total Charges below reflect the scope of work outlined within this County Purchase. Any changes in scope must be mutually agreed upon by the parties involved and may result in additional charges. Any

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additional charges will be executed as a revision/amendment to this County Purchase.

- c. Recurring monthly charges of **\$2,333.78** to maintain additional network line and equipment. See charges below:
 - o Ethernet 200 x 200 Mbps - \$810
 - o Ethernet 250 x 250 Mbps - \$835
 - o (Qty 2) Velo Cloud Edge 620 - \$31.28
 - o MSx WAN – Optimum 1000M - \$445
 - o High Availability Support Fee - \$92.50
 - o Juniper Networks EX2300-C-12T (12-Port Gigabit Ethernet) - \$120
- d. One-time charge of \$2,369.77 for two (2) Cisco C1111X-8P Routers which will be managed by Gainwell.
- e. Invoicing will occur through the Consortium through standard procedures as time and materials not to exceed the total cost of this county purchase. Estimate includes:
 - o Up to 30 hours to be worked and invoiced. This change will commence within SFY2025-2026.

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2. General Assumptions:

- a. Gainwell to place a request for circuits at Sacramento DR Site
- b. County responsible for providing 4 server rack units for necessary network hardware.
- c. Gainwell will work with County to route circuit within DR Site location to County server rack, ensure County allocates space in their server rack and provides adequate power
- d. Gainwell will dispatch technicians to assist and coordinate with County to setup IP address spaces, and conduct fail-over test.
- e. Gainwell Project Leader: Oversees the timeline, resources, and coordination of all activities.

To begin this project, the County must:

- Approve this County Purchase, and
- Provide the corresponding approved Advance Planning Document (APD) or alternative form of authorized spending from the Office of Technology and Solutions Integration (OTSI) that supports this purchase by June 31, 2025, to proceed with this County Purchase. Otherwise, the estimates provided in this County Purchase will not be valid and a new County Purchase will be required.

Services are assumed to begin when the following are completed:

- County approves this County Purchase and provides the approved APD
- Consortium approves this County Purchase

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4. TOTAL ESTIMATED CHARGES

Total estimated charges are shown below. These are estimates based on information available as of the date of submission of this County Purchase document.

The total amount of this county purchase for is **\$32,738.29**, which can be found in the table below:

Total County Purchase Charges	SFY 25/26
One-Time R&A Change Budget Services	\$0.00
Recurring R&A Change Budget Services	\$0.00
Staff Loading Budget	\$2,363.16
Hardware and Software Charges	\$2,369.77
Hardware Charges	\$2,369.77
Hardware Maintenance and Support Charges	\$0.00
Software Charges	\$0.00
Software Maintenance and Support Charges	\$0.00
Production Operations Charges	\$28,005.36
One Time Charges	\$0.00
Recurring Charges	\$28,005.36
Total Charges	\$32,738.29

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Phase	SFY 24/25 Hours	Activities
Design	6	<ul style="list-style-type: none"> • Pre-diagram • Site Survey (remote tech)
Development	8	<ul style="list-style-type: none"> • Work with and support County as they test routing • Validation of connection • Meet with County IT • Identify and Verify File Transfers processes
Deployment	10	<ul style="list-style-type: none"> • Coordinate Install of router (C1111x, Juniper, Velo cloud devices). • ServiceNow Cleanup. • SolarWinds Cleanup. IP Space / ACLs / Security Groups Cleanup. • Firewall Rules Cleanup. • Re-diagram as required • Clean up documentation
Project Management	6	<ul style="list-style-type: none"> • Manage the schedule and cost of the project
Hours		Total Hours - 30

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COUNTY PURCHASE APPROVAL

Subject: San Francisco County – San Francisco Network Build for Secondary PoP Location

The subject document is accepted as allowing Gainwell Technologies to proceed with the subject County Purchase.

San Francisco County

DocuSigned by:

Daniel Kaplan

By: _____

ED69450D2C23472

Daniel Kaplan

Printed Name: _____

Title: Deputy Director

Date: 7/7/2025

Notice Address:

San Francisco Human Services Agency
P.O. Box 7988
San Francisco, CA 94120

San Francisco County Counsel

DocuSigned by:

Valerie Lopez

By: _____

89BF368A54804AB

Valerie Lopez

Printed Name: _____

Title: Deputy City Attorney

Date: 7/15/2025

Notice Address:

< Department or Agency Name >

xxx

xx, CA xxxx

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Gainwell Technologies

Signed by:
By: Dawn Wilder
B3831DBEBB9E4A1...

Printed Name: Dawn Wilder

Title: Account Delivery Executive

Date: 7/30/2025

Notice Address:

Gainwell Technologies
11971 Foundations Place
3rd floor
Gold River, CA 95670

CalSAWS Consortium

DocuSigned by:
By: Holly Murphy
89B392A87EF54EB...

Printed Name: Holly Murphy

Title: Chief Administrative Officer

Date: 7/30/2025

Notice Address:

CalSAWS Consortium
11971 Foundations Place
3rd floor
Gold River, CA 95670



California Health and Human Services Agency
Office of Technology & Solutions Integration
Statewide Automated Welfare System (SAWS) Project
2495 Natomas Park Drive, Suite 515
Sacramento, California 95833
(916) 263-3900



July 10, 2025

Kevin Li
San Francisco County Department of Human Services
1650 Mission St, 2nd Floor
San Francisco, CA 94103

Re: San Francisco Network Build for Secondary PoP Location FY 2025-26

Dear Mr. Li:

This approves your Fiscal Year (FY) 2025-26 request received July 10, 2025 to purchase hardware and IT Services for the San Francisco County Human Services Agency. I understand this purchase will be competitively procured in accordance with State and Federal procurement policies.

Estimated one-time maintenance and operations costs in the amount of **\$32,739.00** are approved.

This approval is contingent upon the availability of state and federal funds. For claiming purposes, *this approval is for maintenance and operation costs only. **These costs are not eligible to be claimed as developmental costs.*** Account number **38-25-14667** has been assigned as a project identification number for your claiming within the County Expense Claim Reporting Information System (CECRIS), internal tracking and audit purposes. Please now utilize this project number when claiming M&O Costs in CECRIS. If you have questions regarding the claiming of costs, please e-mail them to fiscal.systems@dss.ca.gov

If you have other questions or concerns, please contact Sudakshina Biswas (916) 263-0478 or email her at Sudakshina.Biswas@otsi.ca.gov

Sincerely,

DocuSigned by:
Patrice Yang
85C38048D5F141C1

PATRICE YANG
SAWS Project

cc: Analyst, County Expense Claim, CDSS
Analyst, Fiscal Policy Bureau, CDSS

